## 

**Application for**

**EU-CHINA MISSION (24-31 October 2017)**

*Closing date for applications: Tuesday 3 October 2017*

[**https://www.b2match.eu/twelfth-eu-china-cooperation-fair-chengdu**](https://www.b2match.eu/twelfth-eu-china-cooperation-fair-chengdu)

[**https://www.b2match.eu/twelfth-eu-china-cooperation-fair-qingdao**](https://www.b2match.eu/twelfth-eu-china-cooperation-fair-qingdao)

Thank you for your interest in this European Company mission to this mission.

The Company Mission is part of the EEN activities, in collaboration with the Region Sicily.

If you would like to join the mission, please return the application form as soon as possible to:

Sicindustria [een@sicindustria.eu](mailto:een@sicindustria.eu) or Consorzio Arca [asangiorgi@consorzioarca.it](mailto:asangiorgi@consorzioarca.it) .

Select your type of participation

|  |  |
| --- | --- |
|  | **Select your option with X** |
| Interested in Chengdu |  |
| Interested in Qingdao |  |
| Interested in Shanghai extension (only Sicindustria Associates) |  |

**Participant information**

**Please fill the red fields (mandatory)**

|  |  |
| --- | --- |
| **Field** | **Description** |
| **Sex** |  |
| **Name** |  |
| **Surname** |  |
| **Email** |  |
| **Role** |  |
| **Mobile during the event** |  |
| **Title** |  |
| **Languages spoken** |  |
| **Special requirements (if any)** |  |

**Company information**

**Please fill the red fields (mandatory)**

|  |  |
| --- | --- |
| **Field** | **Description** |
| **Organisation name** |  |
| **Web** |  |
| **Full Address** |  |
| **Phone number** |  |
| **Number of employees** |  |
| **VAT Number** |  |
| **Annual turnover** |  |
| **Business Sector** |  |
| **Year of establishment** |  |
| **Type of organisation** | * **Company** * **University** * **Research institute** * **Association/Agency** * **Authority/Government** * **Consultant** * **Cluster** * **Other (specify)…………….** |

**Company Representative on the Mission (if different from the above):**

**Name:**

**Position:**

**Tel: Fax:**

**Email: Website:**

**Second company representative on the Mission (if foreseen):**

**Name:**

**Position:**

**Tel: Fax:**

**Mobile:**

**Email:**

**Website:**

**Passport Information (first participant) – for visa**

**Name (as in Passport)………………………………………………………………………………….**

**Date of Issue: .……………………………………………………………………………………………**

**Date of Passport Expiry: …………………………………………………………………………………………**

**Passport Number: ………………………………………………………………………………………..**

**Date of Birth: …………………………………………………………………………………………….**

**Country of Issue: ………………………………………………………………………………………...**

**Passport Information (second participant) – for visa**

**Name (as in Passport)………………………………………………………………………………….**

**Date of Issue: .……………………………………………………………………………………………**

**Date of Passport Expiry: …………………………………………………………………………………………**

**Passport Number: ………………………………………………………………………………………..**

**Date of Birth: …………………………………………………………………………………………….**

**Country of Issue: ………………………………………………………………………………………...**

**Only two representatives per company are allowed.**

**Only one representative will have complimentary accommodation in Qingdao.**

**Benefits of joining this mission**

* Pre-visit and in-country briefings providing market information and advice on how to do business in China
* Pre-arranged business-to-business meetings in Chengdu, Myanyang and Qingdao organised by EUPIC
* Networking opportunities and client hospitality in all the events foreseen in the programme
* Complimentary travel from Chengdu to Qingdao
* Complimentary accommodation in a 4\* hotel in Qingdao
* Networking with like-minded international businesses which will take part in the mission
* Your company profile in the mission platform
* Services of an experienced mission managers before and during the visit
* Before the departure, a briefing meeting will be held in Sicily, date and venue tbc.The briefing will provide market information and advice on how to do business in China, as well as on the mission programme and logistics.

**Shared intelligence**

Delegation companies will have different levels of experience in the market.

Companies new to the market will benefit from the experiences of others.

Members of the delegation are invited to join other members of the group during all the activities, as this provides an opportunity to discuss new issues and ideas.

**Registration Fee**

A registration fee of 100 euros per event (Chengdu-Myanyang and Qingdao) is foreseen.

The payment has to be done directly throught the B2match platform.

Follow the instructions here:<https://www.b2match.eu/twelfth-eu-china-cooperation-fair-qingdao/pages/22070-how-to-pay>

Only companies that have completed the payment will be accepted.



**The registration fee includes:**

* **Information pack**
* **Access to the Opening Ceremony**
* **Participation in High-Level forums, sessions and presentations**
* **Custom-made B2B Matchmaking**
* **Opening Cocktail Party & Networking**
* **Gala Dinner**
* **Business visits**
* **Company listing in the Fair Directory**
* **Chinese-English interpreting support during B2B meetings**
* **A full-time accompanying liaison**
* **Business lunch coupons (two days)**
* **Official hotel booking at special rates**
* **Arrangement of business visit**
* **Airport pick-up & drop-off service at designated time slots**

**Travel arrangements**

**Companies are free to organise by themselves their trip to China.**

**However, we highly recommend to use all the same travel agent, in order to optimise the service.**

**For the flights, participating companies can contact directly:**

**Esedra Viaggi**

**Via Trapani, 12, 90141 Palermo PA**

**Tel: +39 091 322021**

**E:** [luigi.esedra@gmail.com](mailto:luigi.esedra@gmail.com)

**For the accommodation, it is highly recommended that companies stay in the mission hotels indicated by EUPIC, in order to make the most of the networking opportunities.**

**Services not included in the visit**

**Insurance**

**Insurance has not been included in the travel package and mission members are strongly advised to take out adequate travel and sickness insurance. We always recommend that this insurance includes cover for cancellation of the visit for reasons beyond the control of EEN Sicily. If a trade mission is cancelled for reasons beyond our control, EEN Sicily can take no responsibility for any loss you may incur.**

**Vaccinations**

**EEN Sicily accepts no responsibility for advice in this specialised field. Please check necessary individual health precautions for the trade mission countries with your local travel nurse or GP.**

**Visas**

**Italian passport holders must obtain a visa before departure.**

**You can obtain them through Esedra Travel Agency. The cost is about 150 euros. It takes about 10 days to get a Visa.**

**Contacts**

**The Mission Manager for Sicindustria is:**

**Giada Platania, Head of the International Affairs Unit**

**Via A. Volta 44 – 90133 Palermo**

**T: +39 091581100**

**E:** [een@sicindustria.eu](mailto:een@sicindustria.eu)

**The Mission Manager for Consorzio Arca is:**

**Anna Sangiorgi, Project Manager**

**Edificio 16, Viale delle Scienze, 90128 Palermo**

**T. +39 091 6615645**

**E:** [asangiorgi@consorzioarca.it](mailto:asangiorgi@consorzioarca.it)

**Action Check List**

**To apply for this trade mission, please complete and return the following as soon as possible or by Tuesday 3 October 2017 at the latest.**

**1) EEN Sicily application form**

**2) Photo**

**Enter the following dates in your diary now:**

**Pre-Departure Briefing: tbc**

**Trade Mission Dates: Tuesday 24 – Tuesday 31 October 2017**

**Extension Shanghai: 1-3 November 2017**

**Closing date for applications: Tuesday 3 October 2017**

**EEN Sicily Terms and Conditions**

* **EEN Sicily has the right to refuse companies a place on a company mission.**
* **Receipt of an application form does not confirm a company’s eligibility.**
* **Places for European company mission are limited and these will be allocated according to suitability for the mission**
* **Mission participants should contact our dedicated travel partners or their own agent for arrangements. Sicindustria accepts no liability for travel arrangements.**
* **You should not pay for any travel until your eligibility and the market visit are both confirmed, although you should reserve airline seats and hotel rooms if no cost is incurred.**
* **If you cancel close to the company mission departure date, you may lose some or all of the travel costs you have paid to the travel agent.**
* **If the company mission is cancelled close to the departure date for reasons that are beyond the control of EEN Sicily, you may lose some or all of the travel costs you have paid.**
* **EEN Sicily is not responsible for services provided by partner organisations during the mission, such as overseas Chambers of Commerce or others.**
* **While EEN Sicily will take measures to ensure a safe mission, it is not responsible for the conduct and safety of individual mission members.**

**Important Notice**

**The personal information provided by you will be held on a database by EEN Sicily and will be used to notify you of future services and events. If you do not wish your details to be used for this purpose, please email** [een@sicindustria.eu](mailto:een@sicindustria.eu) **or** [asangiorgi@consorzioarca.it](mailto:asangiorgi@consorzioarca.it)

**Eligibility**

**To accompany this company mission, your business must be established in Italy and selling or marketing an Italian product or service. Applications are subject to approval by EEN Sicily. You will be notified after the closing date for applications as to whether you have been successful.**

**PROGRAMME**

**The programme below is organised in partnership with EUPIC (EEN China)**

**Chengdu - First day (Wednesday, 25 October 2017)**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| **Day 1 – Morning : Opening Ceremony & Ensuing Forum** |  |
| Day 1 - Parallel Sessions Afternoon |  |
| **14:00 - 17:00: Seminar on Aviation Industry Chain of Airport Economic Zone** |  |
| **14:00 - 17:00: ERICENA Special Event** |  |
| **14:00 - 17:00: EU Member State Event Day** |  |
| **14:00 - 17:00: Forum on New Energy and Environmental Protection** |  |

**Chengdu – Second day (Thursday, 26 October 2017)**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| Pre-arranged bilateral meetings (30 min/meeting)  Three weeks before the event you  - can request bilateral meetings  - will receive meeting requests | |
| 09:30 - 12:00: B2B Matchmaking Meetings Chengdu (Morning Session); registration starts from 8:30 |  |
| 14:00 - 15:30: B2B Matchmaking Meetings Chengdu (Afternoon Session) |  |

**Myanyang – Third day (Friday, 27 October 2017)**

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| --- | --- |
|  | **Select your option with X** |
| B2b Matchmaking Meetings | Mianyang  Pre-arranged bilateral meetings (30 min/meeting)  Three weeks before the event you  - can request bilateral meetings  - will receive meetings requests | |
| 14:00 - 16:00  B2B Matchmaking Meetings Mianyang - Afternoon Session |  |
| Company visits – Afternoon |  |

**Chengdu – Fourth day (Saturday, 28 October, 2017)**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| Visit to Panda Base |  |
| Guided tour of Chengdu |  |
| Business scouting tour |  |

**Qingdao – First day (Sunday, 29 October, 2017)**

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|  | **Select your option with X** |
| 09:00 - 18:00: Registration |  |

**Qingdao – Second day (Monday, 30 October, 2017)**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| **Morning session** |  |
| 09:00 - 12:30: Opening and “One Belt One Road” Marine Industry Summit |  |
| **Parallel Sessions Afternoon** |  |
| 14:00 - 17:00: Forum on Aviation Industry and High-end Manufacturing |  |
| 14:00 - 17:00: Forum on Environmental Protection Technology |  |
| 18:30 - 20:00: Gala Dinner - For overseas participants only |  |

**Qingdao – Third day (Tuesday, 31 October, 2017)**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| **B2B Matchmaking Meetings**  Pre-arranged bilateral meetings (30 min/meeting)  Three weeks before the event you  - can request bilateral meetings  - will receive meetings requests |  |
| 10:00 - 12:00: Bilateral Meetings |  |
| 14:00 - 17:00: Special Visit in Qingdao Hi-tech Zone |  |

**The programme below is organised by Sicindustria**

**Extension to Shanghai (only Sicindustria Associates) – 1-3 November, 2017**

|  |  |
| --- | --- |
|  | **Select your option with X** |
| **I want to participate** |  |

**Company/Organization profile**

**Short description/Title**

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|  |  |
| --- | --- |
| **Sector** | **Value Chain** |
| * **Aviation** * **Bio-pharmacy & Healthcare** * **ICT** * **Logistics** * **Modern Agriculture** * **New Materials** * **Precision Instrument, Mechanical Engineering** * **Renewable Energy & Environmental Protection** * **Smart City** * **Food&Drinks** * **Tourism** * **Shipping** * **Shipbuilding (Engineering and Design of Vessels, Ship's Equipment, Shipyards, Repairs, Safety Facilities)** * **Port Industry (Port Equipment, Engineering and Consultancy, Port Services)** * **Aquaculture & Fishery (Fish Processing, Storage, Canning, Handling, Fishery Research, Fishing Gears)** * **Other (specify)** | * **Business Development** * **Investment/ Financing** * **Design / R&D / Engineering** * **Testing & Analysis** * **Production** * **Sales & Distribution** * **Service / Maintenance / Supply** |

**1. I wish to apply for the European Company Mission to Taiwan**

**2. I have read, and agree to EEN Sicily Terms and Conditions for this mission.**

Print name: Signed

Date:

|  |
| --- |
|  |
| Sicindustria  Enterprise Europe Network  Via A. Volta 44, 90133 Palermo  T. +39 091 581100  F. +39 091 323982  E. [een@sicindustria.eu](mailto:een@sicindustria.eu)  [www.sicindustria.eu](http://www.sicindustria.eu) |
| logo arca.jpg |
| Consorzio Arca  Viale delle Scienze ED. 16, 90128 Palermo  T- +39 091 6615611  F. +39 091 6615628  E. [staff-een@consorzioarca.it](mailto:staff-een@consorzioarca.it)  www.consorzioarca.it |

**CO-OPERATION PROFILES**

**PLEASE FILL ONE (OR MORE) CO-OPERATION PROFILE (OFFER OR REQUEST):**

**Co-operation profile: offer**

**TITLE** *(mandatory)*

|  |
| --- |
|  |

**DESCRIPTION** *(mandatory)*

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|  |

**OFFER** *(mandatory)*

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| --- |
|  |

**INNOVATIVE ASPECTS AND ADVANTAGES** *(mandatory)*

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| --- |
|  |

**MARKET**

**The most relevant market for your product/service** *(mandatory)*

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| --- |
|  |

**PARTNER SOUGHT**

**Expertise, TYPE, Country, Role and activity in case of agreement** *(mandatory)*

|  |
| --- |
|  |

**Type of CO-OPERATION** *(mandatory)*

|  |  |  |
| --- | --- | --- |
|  | **Offered** | **Requested** |
| Research co-operation | ❑ | ❑ |
| Technical co-operation | ❑ | ❑ |
| License agreement | ❑ | ❑ |
| Manufacturing agreement | ❑ | ❑ |
| Sales/Distribution | ❑ | ❑ |
| Investment/Financing | ❑ | ❑ |
| Service agreement | ❑ | ❑ |
| Subcontracting | ❑ | ❑ |
| Franchise agency agreement | ❑ | ❑ |
| Outsourcing agreement | ❑ | ❑ |
| Reciprocal Production | ❑ | ❑ |

**Cooperation profile: request**

**TITLE** *(mandatory)*

|  |
| --- |
|  |

**DESCRIPTION** *(mandatory)*

|  |
| --- |
|  |

**REQUEST***(mandatory)*

|  |
| --- |
|  |

**DESCRIPTION OF THE REQUEST***(mandatory)*

|  |
| --- |
|  |

**EXPERTISE OR SOLUTION SOUGHT** *(mandatory)*

|  |
| --- |
|  |

**PARTNER SOUGHT**

**Expertise, TYPE, Country, Role and activity in case of agreement** *(mandatory)*

|  |
| --- |
|  |

**Type of CO-OPERATION** *(mandatory)*

|  |  |  |
| --- | --- | --- |
|  | **Offered** | **Requested** |
| Research co-operation | ❑ | ❑ |
| Technical co-operation | ❑ | ❑ |
| License agreement | ❑ | ❑ |
| Manufacturing agreement | ❑ | ❑ |
| Sales/Distribution | ❑ | ❑ |
| Investment/Financing | ❑ | ❑ |
| Service agreement | ❑ | ❑ |
| Subcontracting | ❑ | ❑ |
| Franchise agency agreement | ❑ | ❑ |
| Outsourcing agreement | ❑ | ❑ |
| Reciprocal Production | ❑ | ❑ |